

# Transaction Highlights

ARBOR IS THE RECOGNIZED MARKET MAKER for privately held, middle-market food and beverage companies.

## INVESTMENTS

### INVESTMENT CRITERIA

- » Annual sales up to \$300 MM
- » EBITDA \$10–\$30 MM
- » Add-ons of any size
- » North America

### GENERAL INVESTMENT SEGMENTS

- » Private Label
- » Foodservice
- » Branded Food and Beverage
- » Food-Related Non-Consumables

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 <p><i>Fritzie Sales Worldwide, Inc.</i> Bagged nuts and candy November 2011</p>	 <p><i>Mister Cookie Face</i> “Better for you” ice cream novelties May 2011</p>	 <p><i>Oven Fresh Baking Company, Inc.</i> Croissants, danish &amp; muffins December 2010</p>	 <p><i>Fieldbrook Foods Corporation</i> Private label ice cream novelties September 2010</p>
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## EXITS

 <p><i>Allied Specialty Foods, Inc.</i> Sale to Strategic Buyer December 2010</p>	 <p><i>National Deli, LLC</i> Sale to Financial Sponsor November 2010</p>	 <p><i>Stone Gate Foods</i> Sale to Second Bite Foods, Inc. September 2010</p>
 <p><i>Great Kitchens, Inc.</i> Sale to ARYZTA AG June 2010</p>	 <p><i>Meridian Distribution a subsidiary of Truco Enterprises</i> Sale to Snyder's of Hanover April 2010</p>	